

YAO WEN

CHAIRWOMAN AND
CO-FOUNDER OF CIP GROUP



CONTACT

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Having grown up in China and studied in Augsburg, Ms. Yao Wen is developing a global player out of Munich. As founding partner and chairwoman of the **CIP GROUP**, Yao Wen sees herself as a bridge builder between Far Eastern and Western cultures. She manages the group, including its joint ventures and exclusive partnerships with leading global companies. Yao Wen has helped numerous companies in Europe, China and the Middle East grow during her time at Siemens AG and as head of **CIP GROUP**. Openness and transparency in business relationships are the basis for her success.

EDUCATION

SICHUAN INTERNATIONAL STUDIES UNIVERSITY, CHINA

1981 - 1985 | Bachelor of Science

UNIVERSIÄT AUGSBURG, GERMANY

1985 - 1989 | Master in Communications, Sociology and German Studies

PROFESSIONAL EXPERIENCE

- 1990 **SIEMENS NIXDORF INFORMATIONSSYSTEME AG**
PURCHASING MANAGER
- Establishment of a sustainable supplier base in Japan, Taiwan and China
- 1992 **SIEMENS AG - HEADQUARTERS FOR LOGISTICS AND PURCHASING**
DEPARTMENT HEAD INTERNATIONAL
PROCUREMENT OFFICES
- Establishment of international procurement offices in China and Hong Kong
- 1997 **SIEMENS AG - SIEMENS PROCUREMENT & LOGISTIC SERVICES (SPLS) GmbH**
HEAD OF DEPARTMENT THIRD PARTY BUSINESS
- Establishment of purchasing services for German and EU blue-chip companies
- CIP HOLDING AG**
CHAIRWOMAN AND CO-FOUNDER
- 2004
- Management buy-out of the third-party business department of Siemens AG, together with Dimitrios Bachadakis
- 2005
- Start of business development for solar and environmental technologies with foundation of a joint venture with a Chinese solar module manufacturer
- 2015
- Start of development of new mobility solutions & important milestone for the future mobility platform *mocci*
- 2018
- Foundation of the new core business unit for strategic transaction advisory in the M&A sector
- 2021
- Start of the roll-out of *mocci*